

MARINE INSURANCE SEMINAR (ONLINE)



Course Overview

This Marine Insurance online seminar blends **theoretical foundations with real-world applications**, including practical case studies and interactive workshops. Participants will gain in-depth insights into key areas such as market structures, legal principles, claims handling, and general average—taught by seasoned professionals with extensive industry experience.

Course Modules & Learning Outcomes

1. The Marine Insurance Market

- The market: Organizational structures and market functions
- Key players: Lloyd's, insurance companies, P&I Clubs
- The concept of mutuality in P&I Associations
- The role of insurance brokers
- Types of risks covered

2. Principles of Marine Insurance (Part I)

- Marine Insurance Act 1906 (UK): Scope and key provisions
- Insurable interest and the doctrine of utmost good faith
- Reinsurance practices
- Assignment of rights under marine insurance contracts

3. Principles of Marine Insurance (Part II)

- Valuation of insurable interest
- Liability in cases of total or partial loss
- Subrogation rights of insurers
- Warranties and implied seaworthiness
- Proximate cause and policy exclusions

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4. Practice of Marine Insurance

- Practical procedures and documentation
- Premium calculations and payment structures
- Broker commissions
- Time & voyage policies
- Use of open cover and ILU Clauses

5. Claims Handling

- Actual vs. constructive total loss
- Particular Average vs. General Average
- Mitigation (Sue & Labour Clause)
- Salvage services and remuneration
- Third-party liability limitations
- Professional indemnity insurance
- Impact of international environmental legislation

6. General Average

- Concept and evolution of General Average (GA)
- York-Antwerp Rules and their application
- Admissibility of claims under GA settlements
- GA coverage within marine insurance policies

7. Case Studies

Apply your knowledge through real-world scenarios and structured group discussions designed to deepen your practical understanding.

Ideal for

Operators, Charterers, Commercial Managers, Ship Masters & Chief Officers, Marine Insurance & Claims Executives, Average Adjusters, P&I Claims Handlers, Brokers, Maritime Lawyers, and Shipowners.

Details

Dates: 9, 11, 12, 16, 18, 23, 25, 26 & 30 September 2025

Time: 19:30 – 21:30 (GMT+3)

Duration: 9 live sessions

Format: Online, live webinars with expert tutors

Fees: €600 (includes tuition & reading materials) - ICS Members: 20% discount on all HMC Professional Maritime Seminars

Certification: Certificate of Attendance upon completion

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Tutors

George Margaritopoulos, Associate Director, Richards Hogg Lindley (RHL)

George has been an average adjuster with RHL Piraeus since 2015. He is qualified as a Fellow of the Association of Average Adjusters. He has previously worked as a spares and shipyards broker and as a chartering broker. He holds a bachelor's degree in industrial management & technology from the University of Piraeus and an MSc in Marine Policy from Cardiff University.

Georgia Botsiou, Legal Director and Insurance Manager

Georgia is a dedicated and accomplished Marine Insurance and Legal Manager with a proven track record in the shipping industry. She currently holds the position of Legal Director and Insurance Manager in a Group of Shipping Companies managing a fleet of bulk carriers and chemical tankers. She is responsible for all legal-related aspects of the group, successfully handling all types of claims. Previously she held the position of Insurance and Claims Manager in two major shipping companies. Georgia holds an LLM in Maritime Law and an MA in Shipping Business. She speaks fluently English, Greek, French and Italian. She has extensive experience in teaching and professional development training on topics related to marine insurance, maritime law, chartering and S&P.

How to Register

Register [HERE](#) to secure your place and receive your course materials and access links via email.

For inquiries or registration assistance, please contact us at:

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